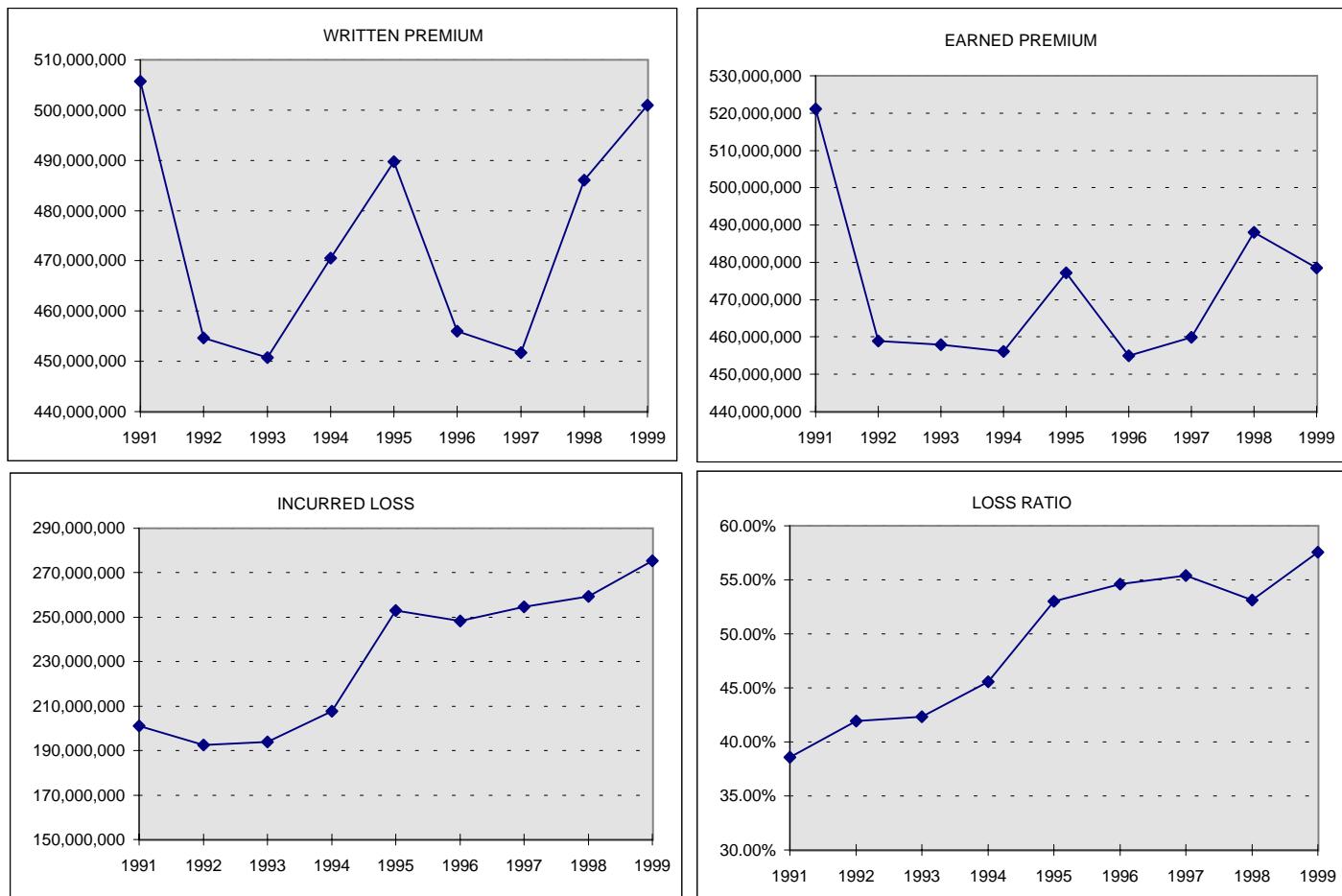


1991-1999 CALIFORNIA P&C HISTORICAL PREMIUM AND LOSS
Line of Business: COMMERCIAL AUTO PHYSICAL DAMAGE

	<u>WRITTEN PREMIUM</u>	<u>% Chg.</u>	<u>EARNED PREMIUM</u>	<u>INCURRED LOSS</u>	<u>LOSS RATIO</u>
1991	505,775,500		521,111,890	201,168,473	38.60%
1992	454,652,372	-10.11%	458,938,234	192,419,653	41.93%
1993	450,726,420	-0.86%	457,983,490	193,883,787	42.33%
1994	470,577,644	4.40%	456,069,731	207,826,612	45.57%
1995	489,660,971	4.06%	477,242,597	252,924,718	53.00%
1996	455,976,595	-6.88%	455,048,376	248,412,849	54.59%
1997	451,718,270	-0.93%	459,983,944	254,708,968	55.37%
1998	486,110,622	7.61%	488,017,836	259,295,917	53.13%
1999	500,981,013	3.06%	478,419,279	275,485,330	57.58%



NOTE: THIS REPORT INCLUDES ONLY COMPANIES WITH WRITTEN PREMIUM GREATER THAN ZERO.